

READ THE ROOM – CHECKLIST

Baseline

What is normal for this place and time. Noise level. Pace. Typical behavior.

Anomalies

- 1) Person out of place or overdressed for weather.
- 2) Blocking, shadowing, or mirroring behavior.
- 3) Hands hidden. Waistband checks. Scanning without buying or engaging.
- 4) Fixed stare or sudden silence in a group.

Space

Exits clear. Bottlenecks. Blind corners. Cover options.

Decision

If two or more anomalies stack, change position or leave.